



Interesting Facts about Complete Communication Services (CCS) as of March 1, 2009

Thank you for your patronage. We would like to take this opportunity to discuss our company and our services. Complete Communications Services (CCS) provides cable television services to 5 towns within a 20 mile radius of Stratford, Iowa. In addition, the company also provides high speed internet access to four of these towns. CCS is a wholly owned subsidiary of the Stratford Mutual Telephone Company. Stratford Telephone has been a part of the Stratford community in excess of 100 years. CCS was established in 1983 with the original goal of providing quality Cable TV service at an affordable price to the town of Stratford. Since then, we have grown to 1035 Cable TV subscribers and 673 Internet subscribers serving Stratford, Jewell, Gilbert, Roland and Ellsworth. Unlike our competitors, CCS is a small locally owned business that has a long history of being a partner in our own community and the communities we serve.

The following are facts regarding our company that makes us different from our competitors:

- **We provide employment to 10 full time people, all local area residents**
- **We staff our telephone lines during business hours with a LIVE person**
- **We paid \$12,066.00 in 2008 in property taxes to Hamilton & Story counties**
- **We paid \$7,468.00 in 2008 in franchise fees to local city governments**
- **We paid \$7,312.00 in 2008 in school and local option sales taxes to Hamilton & Story counties**
- **We provide free Cable TV and Internet service to the city halls, libraries and fire depts.**
- **We provide free Cable TV and Internet service to local school systems**
- **We support local economic development and civic organizations**
- **We provide a local broadcast channel (Channel 14) that supplies information and services that are specific to our local communities, including free advertising for any not-for-profit events & organizations**
- **We provide prompt, attentive response from our employees to service issues including on-call after hours service when necessary (evenings, weekends, holidays)**
- **We provide all local channels (5, 6, 8, 11, 13, 39 & 47) in our basic Cable TV package, including HD locals at no additional charge!**
- **We provide local weather feeds on the Weather Channel (Channel 3)**
- **We do not have long or short term contracts to deal with**

In short, we are locally owned, staffed by members of our community and our **only** interest is at a local level. Your patronage to CCS is putting dollars back into your community. The Cable TV and video industry is becoming more complex and challenging with technology advancements and new FCC guidelines. Network programming costs continue to increase at alarming annual rates. CCS has, and will, continue to focus on delivering our customers a quality and affordable product. Please consider our attributes, such as our commitment to community and our local ownership, when making your entertainment purchasing decisions. Be sure to share the CCS story with your family and friends.

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